



Based in Johannesburg, M Squared Project & Design are importers and suppliers of natural stone, porcelain, ceramic tiles and related products, which they source from various factories worldwide. M Squared was born out of the vision of providing clients with a unique and professional service of tailor-made advice on product specification and design layout.

Coming with a wealth of experience, accumulated by more than 35 years in the tiling industry, M Squared is a company dedicated to providing a personalised service and delivering only the best in first grade tiles and unique design solutions.



INDUSTRY

RETAIL

SOLUTION

SAP BUSINESS ONE



OPPORTUNITY

A key process in the M Squared operation is inventory and stock control. Not only because of the monetary value associated with the imported products, but the need for real-time information on shipping details of their products, quantities on hand, landed cost prices, as well as the availability of information generated from their point-of-sale solution. This does not only assist in keeping the warehouse running smoothly, but also to keep their clients abreast of estimated delivery times in order to avoid delays on their own projects.

SOLUTION

SAP Business One has become an essential tool in differentiating between the batches of each tile. Each shade is costed as a separate item, then grouped together. The Material Revaluation Function enables them to then revalue all the items in each group to the same average cost. The M Squared team can also view transaction history for their partners. The ease of access for all this information streamlines the logistics and interactions involved with each client, as well as enabling accurate forecasting and budgeting.

OUTCOME

Having reliable systems and procedures in place is of utmost importance to enable M Squared to maintain their reputation for excellent client service and to keep their finger on the pulse of this highly competitive industry tick.

Even though M Squared is considered a smaller player in the industry compared to their competitors, Business One enables them to be optimally streamlined and in touch with both upstream and downstream stakeholders.